

Benjamin Bushong

Michigan State University
Department of Economics
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Academic Positions

Assistant Professor, Department of Economics at Michigan State University	2017 –
Postdoctoral Fellow, Department of Economics at Harvard University	2014 – 2017
Visiting Scholar, NOM Unit at Harvard Business School	2014 – 2017

Education

California Institute of Technology, Pasadena, CA

Ph.D., Social Science (Economics), June 2013

Thesis: *Essays in Behavioral and Neuroeconomics*

University of Oregon, Eugene, OR

B.S., Economics, June 2007

Cum Laude, With Department Honors in Economics

Research

Publications

Bushong, Benjamin, Schwartzstein, Joshua, and Matthew Rabin. "A Model of Relative Thinking" *Review of Economic Studies*, forthcoming.

Hutcherson, Cendri, Bushong, Benjamin, and Rangel, Antonio. "A Neurocomputational Model of Altruistic Choice and Its Implications." *Neuron*, 2015, 87:451-462.

Bushong, Benjamin, Lindsay M. King, Colin C. Camerer, and Antonio Rangel. "Pavlovian Processes in Consumer Choice: The Physical Presence of a Good Increases Willingness-to-Pay." *American Economic Review*, 2010, 100:1-18.

Working Papers

"Reference Dependence and Attribution Bias: Evidence from Real-Effort Experiments" (with Tristan Gagnon-Bartsch)

"Learning With Misattribution of Reference Dependence" (with Tristan Gagnon-Bartsch)

"An Experiment on Interpersonal Projection Bias" (with Tristan Gagnon-Bartsch)

Works in Progress

“Comparison Sets” (with Matthew Rabin and Joshua Schwartzstein)

“Risk and Relative Thinking” (with Matthew Rabin and Joshua Schwartzstein)

“Stability of Risk Preferences: Consumption versus Money”

Teaching**Michigan State University**

Behavioral Economics (undergraduate course) 2017 –

Statistical Learning for Social Scientists (undergraduate course) 2019 –

Grants and Awards**Grants**

Co-Principal Investigator (with Tristan Gagnon-Bartsch), “Learning with Misattribution of Reference Dependence”, Foundations for Human Behavior Initiative, Administered by Harvard University, \$5000, 2016–2017
(Competitive peer review)

Principal Investigator, “Using Machine Learning to Understand Sexual Assault within the U.S. Army”, Department of Defense, Administered by the Army Analytics Group Research Facilitation Laboratory, \$325,055.38, 2014–2016
(Competitive peer review)

Awards

Fulbright Specialist 2019 – 2022
Project title: Lecture Series in Behavioral Economics
Host Country: India

National Science Foundation IGERT Fellowship 2009 – 2013

Invited Visiting Scholar, Center for Behavioral Economics, NUS 2013

Invited Visiting Scholar, University of California, Berkeley 2010 – 2011

Russell Sage Behavioral Economics Summer Institute 2010

Shaaf Fellowship for Research in Neuroscience 2008 – 2009

Project Compassion Fellowship, Stanford University 2008

Invited Talks**Since 2016 (alphabetical)**

Auro University, Boston College, Boston University School of Management, Caltech, Cornell University, Econometric Society (at ASSA 2020), Harvard Business School, Harvard University,

London School of Economics, Maharaja Sayajirao University, Michigan State University, Norwegian School of Economics (NHH), Purdue University, Stanford University, SITE Experimental Economics, University of Calgary, University of Michigan, University of Tennessee, UCSD Rady School of Management, Veer Narmad South Gujarat University

Referee Service

Science, Nature, American Economic Review, Econometrica, Review of Economic Studies, Quarterly Journal of Economics, AEJ: Applied, Economic Journal, European Economic Review, Games and Economic Behavior, International Economic Review, Journal of the European Economic Association, Journal of Public Economics, Journal of Economic Behavior and Organization, Journal of Economic Psychology, Management Science, RAND Journal of Economics, Review of Economics and Statistics, Sage ONE, Scandinavian Journal of Economics