

Benjamin Bushong

Michigan State University
Department of Economics
486 W. Circle Drive, 110 Marshall-Adams Hall
East Lansing, MI 48824

Email: bbushong@msu.edu
Homepage: <http://benbushong.com>

Academic Positions

Assistant Professor, Department of Economics at Michigan State University	2017 –
Postdoctoral Fellow, Department of Economics at Harvard University	2014 – 2017
Visiting Scholar, NOM Unit at Harvard Business School	2014 – 2017

Research

Publications

- Bushong, B., and T. Gagnon-Bartsch. "Reference Dependence and Attribution Bias: Evidence from Real-Effort Experiments." *American Economic Journal: Microeconomics*, forthcoming.
- Gagnon-Bartsch, T., and B. Bushong. "Learning With Misattribution of Reference Dependence." *Journal of Economic Theory*, 2022, 203: 105473.
- Nadav, K. B. Bushong and J. Leveau. "It's the Economy, Stupid: Applying (Micro)economic Principles to Microbiome Science." *mSystems*, 2022, 7(1):e.
- Bushong, B., J. Schwartzstein., and M. Rabin. "A Model of Relative Thinking." *Review of Economic Studies*, 2021, 88(1):162-191.
- Hutcherson, C., B. Bushong, and A. Rangel. "A Neurocomputational Model of Altruistic Choice and Its Implications." *Neuron*, 2015, 87:451-462.
- Bushong, B., L.M. King, C. Camerer, and A. Rangel. "Pavlovian Processes in Consumer Choice: The Physical Presence of a Good Increases Willingness-to-Pay." *American Economic Review*, 2010, 100:1-18.

Working Papers

- "An Experiment on Interpersonal Projection Bias" (with Tristan Gagnon-Bartsch), revise and re-submit at *Management Science*.
- "Risk and Loss Attitudes Vary Across Domains", submitted.
- "Heterogeneous Tastes and Social (Mis)Learning" (with Tristan Gagnon-Bartsch)

Works in Progress

- "Risk and Relative Thinking" (with Matthew Rabin and Joshua Schwartzstein)
- "Testing Models of Context-Dependent Preferences with Grocery Data" (with Michael Conlin, Katie Harris-Lagoudakis, and Andrew VanZyvteld)

"Identifying the Components of Expectations-Based Reference-Dependent Preferences" (with Tristan Gagnon-Bartsch, Daniel Gottlieb, and Matthew Rabin)

Education

California Institute of Technology, Pasadena, CA

Ph.D., Social Science (Economics), June 2013

Thesis: *Essays in Behavioral and Neuroeconomics*

University of Oregon, Eugene, OR

B.S., Economics, June 2007

Cum Laude, With Department Honors in Economics

Teaching

Michigan State University

Psychology and Economics: Theory and Applications (graduate course) Fall 2022

Behavioral Economics (undergraduate course) 2017 –

Data Analytics for Social Scientists (undergraduate course) 2019 –

Grants and Awards

Grants

Co-Principal Investigator (with Tristan Gagnon-Bartsch), "Learning with Misattribution of Reference Dependence", Foundations for Human Behavior Initiative, Administered by Harvard University, \$5000, 2016–2017
(Competitive peer review)

Principal Investigator, "Using Machine Learning to Understand Sexual Assault within the U.S. Army", Department of Defense, Administered by the Army Analytics Group Research Facilitation Laboratory, \$325,055.38, 2014–2016
(Competitive peer review)

Awards

Marylin Addy Teacher Scholar Award, MSU Department of Economics 2022

Faculty Teaching Innovation Award, MSU College of Social Science 2022

Fulbright Specialist 2019 – 2022
Project title: Lecture Series in Behavioral Economics
Host Country: India

National Science Foundation IGERT Fellowship	2009 – 2013
Invited Visiting Scholar, Center for Behavioral Economics, NUS	2013
Invited Visiting Scholar, University of California, Berkeley	2010 – 2011
Russell Sage Behavioral Economics Summer Institute	2010
Shaaf Fellowship for Research in Neuroscience	2008 – 2009
Project Compassion Fellowship, Stanford University	2008

Invited Talks

Since 2016 (alphabetical)

Auro University, Boston College, Boston University School of Management, Caltech, Chapman University, Cornell University, Econometric Society (at ASSA 2020), Harvard Business School, Harvard University, London School of Economics, Maharaja Sayajirao University, Michigan State University, Norwegian School of Economics (NHH), Purdue University, Stanford University, SITE Experimental Economics, University of Calgary, University of Michigan, University of Nottingham, University of Tennessee, UCSD Rady School of Management, Veer Narmad South Gujarat University

Referee Service

Science, Nature, American Economic Review, AER: Insights, Econometrica, Review of Economic Studies, Quarterly Journal of Economics, AEJ: Applied, AEJ: Microeconomics, Economic Journal, European Economic Review, Games and Economic Behavior, International Economic Review, Journal of the European Economic Association, Journal of Public Economics, Journal of Economic Behavior and Organization, Journal of Economic Psychology, Management Science, RAND Journal of Economics, Review of Economics and Statistics, Sage ONE, Scandinavian Journal of Economics